

I have spent over 30 years in the automotive field from working at car dealerships and car auctions, to messenger services and dealer associations.

I started my career at the Pennsylvania AAA Federation, located in Harrisburg, PA. The AAA Federation was the “main” hub for all AAA offices located throughout the state of Pennsylvania. All motor vehicle paperwork and phone calls from the AAA branch offices came into this office. I was trained by some of the best in the title business for over 9 years at this location.

From there I moved on to a short career in the travel industry, but chose to stay in the motor vehicle title business. I was then recruited by Spankey’s Auto Sales out of Mechanicsburg, PA to reorganize their title and inventory departments. I remained in this position for approximately 8 plus years. From here, I moved on to Sollenberger’s Messenger Service, located in Chambersburg, PA, handling over-the-counter title and driver’s license transactions, as well as customer service phone calls.

After about 5 years with Sollenberger’s, I was recommended for a position in Harrisburg Auto Auctions’ title department. This was a part-time position, as I started to take a college course specializing in computer systems, repair, networking, etc. I graduated in April 2000 with an Associate’s Degree.

I held a few contract jobs in the computer field along the way, but eventually came back to the automotive industry in the end. I still, to this day, work on laptops and desktops at reduced fees on a part-time basis.

My last position(s) I held was at the PIADA (Pennsylvania Independent Automobile Dealers Association). I had numerous positions ranging from license and title clerk, manager of the online title department, network administrator, created and built the call center (which is still in operation), at the request of former executive director Phil Zulli. My final position held at PIADA was manager of the Dealer Development Unit, dealing with assistance in setting up new dealerships, moving existing dealerships, etc.

Over the years, I have acquired a vast knowledge of motor vehicle laws, Department of State regulations and Department of Banking regulations.

Along with this knowledge, I hope to move my new consulting business in a new and positive direction, not only helping new clients into the business, but also assisting current dealers already licensed in the state of Pennsylvania.

My service is top notch and second to none.

David E. Wahl, Jr.

Dealer Consulting Services of PA